



Due Diligence Services

Plain speaking, bespoke diligence



What is financial due diligence?

Financial due diligence or FDD is an independent evaluation of the historical and forecast financial performance of a company. FDD can be carried out on a prospective acquisition, buyer or partner.

How can FDD help you?

It can tackle issues early by uncovering information;

- that could be used to negotiate price
- which may have a bearing on your final investment decision
- which may aid the tax and financing structure
- upon which transaction terms may be based
- for which protection in the form of warranties or indemnities may be required

Reasons you may need FDD

- Acquisition (Buy side)
- Bespoke diligence
- Vendor-driven sale process (Sell side)
- Financing or Re-financing

Why work with us?

1. We have a flat team structure which means that you will have direct access to senior members of staff throughout the due diligence process.
2. Our due diligence findings will leverage our extensive real-world experience in company sale and purchase negotiations.
3. We will tailor our scope to address your concerns and risk areas as identified by us; saving you time and money.



The due diligence process

Our FDD process will help to provide clarity to your decision making.



Consultation

Initial free consultation to identify the rationale for the potential transaction, key value drivers for the acquirer or funder and key risk areas to be addressed.



Scoping

Jointly agree a scope of work that will give you peace of mind and is achievable in the given time frame.



Information gathering

Work with management, be it the target or the vendor's, to gather meaningful data. Host discussions with senior management to understand the core operational issues facing the Company.



Analysis

Extract pertinent and relevant insights from the information gathered and communicate findings to you in real-time.



Report

Prepare a report that summarises our findings from the FDD process in a plain speaking manner.

Our reports

Report content will be driven by the scope of work, as agreed with you. We will provide as detailed or as summarised a report as is required by you or your stakeholder. Our reports are robust, comprehensive and based on a sound understanding of the business under review.

Our team



Lake Falconer BAcc CA CF

Partner

Lake leads the PEM Corporate Finance team on all manner of M&A transactions. He has 25 years of senior level experience in corporate finance, venture capital and industry. He is a member of the ICAEW corporate finance faculty and Valuations Special Interest Group.

Email: lake@pemcf.com



Menaka Hettiarachchi ACMA MBA

Manager

Menaka has over eight years experience working with clients in a transaction support role at both EY and Grant Thornton. She has been involved in numerous AIM listings, sell/buy side and refinancing due diligence assignments for a range of clients, from large publicly listed companies to owner managed businesses.

Email: menaka@pemcf.com

Who we are

PEM is the largest independent firm of Chartered Accountants, Tax and Business Advisers based in Cambridge.

PEM Corporate Finance (PEMCF) is the corporate finance division of PEM and is a leading provider of M&A and buyout advice to owner managed businesses throughout East Anglia. PEM Corporate Finance is authorised and regulated by the FCA.

We have provided financial due diligence services to businesses that range in size and complexity from sole traders to multinationals. Our experience includes:

- Buy side - Agritech company
- Buy side - Insurance/Financial Advisors
- Buy side - Vehicle dealership
- Buy side - PR agency
- Buy side - Wholesaler of cleaning products
- Buy side - Healthcare manufacturer
- Sell side - Media company
- Sell side - Medical devices company
- Supplier diligence - Food manufacturer

To find out how PEMCF can help you and your business, contact us on the details below.

pemcf.com

PEM Corporate Finance LLP

Salisbury House
Station Road
Cambridge CB1 2LA

t. +44 (0)1223 728 222
f. +44 (0)1223 461 424
e. info@pemcf.com



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